# Lument Finance Trust

# Investor Presentation May 2022



# Disclaimer

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which reflect the current views of Lument Finance Trust, Inc. (NYSE: LFT) ("LFT," the "Company," "we," "our," or "us") with respect to, among other things, the Company's operations and financial performance. You can identify these forward-looking statements by the use of words such as "outlook," "indicator," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "projects," "intends," "plans," "estimates," or "anticipates," or the negative version of these words or other comparable words or other statements that do not relate strictly to historical or factual matters. Such forward-looking statements are subject to various risks and uncertainties. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. The Company believes these factors include but are not limited to those described under the section entitled "Risk Factors" in its Annual Report on Form 10-K for the year ended December 31, 2021 (the "2021 Form 10-K"). Additionally, many of these risks and uncertainties are currently amplified by and will continue to be amplified by, or in the future may be amplified by, the COVID-19 outbreak. It is not possible to predict or identify all such risks. Additional information concerning these and other risk factors are contained in our 2021 Form 10-K which is available on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this presentation and in the filings. The forward-looking statements contained in this presentation speak only as of May 9, 2022. The Company assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events or circumstances.

This presentation includes non-GAAP financial measures, including Distributable Earnings. While we believe the non-GAAP information included in this presentation provides supplemental information to assist investors in analyzing our operating results and to assist investors in comparing our operating results with other peer issuers, these measures are not in accordance with GAAP, and they should not be considered a substitute for, or superior to, our financial information calculated in accordance with GAAP. Please refer to this presentation's Appendix for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

# **Company Overview**

- The Company is an externally-managed real estate investment trust focused on investing in, financing and managing a portfolio of commercial real estate debt investments
- The Company is externally managed by Lument Investment Management, an affiliate of ORIX Corporation USA



### FINANCE TRUST

Key Investment Highlights

Strong Sponsorship/Ownership	Attractive Investment Profile
<ul> <li>Access to extensive loan origination platform through affiliation with Lument, a premier national mortgage originator and asset manager</li> </ul>	<ul> <li>Emphasis on middle market multifamily investments which are well positioned for the current environment</li> </ul>
• Experienced management team with average of 27 years of industry experience across multiple economic cycles	<ul> <li>Strong credit and asset management capabilities with zero delinquencies or monetary defaults during the COVID era</li> </ul>
<ul> <li>Affiliation with ORIX Corporation USA, the US subsidiary of ORIX Corporation, a publicly traded Tokyo-based international financial services firm</li> </ul>	<ul> <li>Attractive financing source via non-recourse, non mark-to-market CRE CLO</li> </ul>

### 🗒 L U M E N T

# Leveraging the Depth of the Lument Platform

The Company leverages Lument's broad platform and significant expertise when originating and underwriting investments

- · Lument is a nationally recognized leader in multifamily and seniors housing and care finance
- Combining the industry expertise of legacy brands Hunt Real Estate Capital, RED Capital Group, and Lancaster Pollard, Lument offers a comprehensive set of custom capital solutions to its clients across commercial real estate with a strong focus in multifamily, affordable housing, and seniors housing and healthcare

#### Significant Multifamily Expertise

- Top 10 nationwide multifamily lender
- \$50 billion servicing portfolio (as of December 31, 2021)
- Lument's combined predecessor companies rank first in HUD senior housing and healthcare lending over the past decade, with more than 1,000 closings totaling over \$8.6 billion
- Top 5 Fannie Mae Small Loan lender (2021)
- Top 3 Freddie Mac Small Loan Lender (2021)
- Top ranked FHA MAP lender



# Lument: A Platform Built for the Benefit of Investors

Diverse Opportunity Set via Lument Origination Platform	<ul> <li>600+ employees across 30+ offices provide clients of Lument and its affiliates with a mix of markets, assets, and deal types that span the breadth of commercial and multifamily real estate</li> <li>Majority of deals are directly originated which creates differentiated access to investment opportunities</li> </ul>
Proprietary Underwriting and Proactive Surveillance	<ul> <li>Seasoned underwriting staff analyze opportunities on a deal-by-deal basis, and are further supported by a proprietary database of more than 20,000 deals</li> <li>"Boots-on-the-ground" approach to underwriting, surveillance, and asset management allows for: <ul> <li>Real-time intelligence that helps inform investment process</li> <li>Enhanced view of trends and warning signals across markets and asset types</li> </ul> </li> <li>Lument's \$50 billion servicing portfolio<sup>(1)</sup> includes a Fitch-rated servicing unit</li> </ul>
Cradle-to-Grave Capital Source	<ul> <li>Robust borrower relationships combined with an efficient underwriting process allows Lument to be a go-to capital provider, which in turn keeps the Company's pipeline of investment opportunities active and diverse</li> <li>Flexibility to act as a capital provider up and down the capital stack both reinforces value to borrower clients and offers a multitude of investment opportunities to the Company</li> </ul>
Backing from Well-Capitalized Parent Company	<ul> <li>Backing from ORIX Corporation USA, an established international parent</li> <li>ORIX Corporation (TSE: 8591 and NYSE: IX) operates in 28 countries and regions</li> <li>In-house operations, asset management, legal, compliance, HR, etc.</li> </ul>



# Affiliation with ORIX

ORIX Corporation USA, a subsidiary of ORIX Corporation, is the parent of the Company's investment manager and is also a meaningful Company shareholder

### **ORIX CORPORATION USA – AT A GLANCE**

ORIX Corporation USA provides investment capital and asset management services to clients in the corporate, real estate and municipal finance sectors. ORIX USA and its family of companies have \$85 billion of assets under management, administration and servicing as of December 2021. ORIX USA and its subsidiaries include a team of more than 1,300 employees spanning more than 30 offices across the U.S. and Brazil. Its parent company, **ORIX Corporation**, is a publicly owned, Tokyo-based international financial services company:

#### **Global Reach**

- Operating in 28 countries and regions
- More than 2,100 locations
- Ranked No. 292 on 2020 Forbes Global 2000: World's Largest Public Companies

#### Publicly Traded

- Listed on the Tokyo (8591) and New York (NYSE: IX) stock exchanges
- Approximately \$24 billion market capitalization as of December 2021

#### Capital Reach

- Balance sheet assets exceeding \$124 billion (As of December 2021)
- Approximately \$469 billion in assets under management across the globe (As of December 2021)

#### Rated

 Long-term debt credit rating of Aby S&P's, Fitch's and A3 by
 Moody's (As of end of December 2021)



### Lument: Experienced Leadership Team



JAMES FLYNN Director & CEO, Lument Finance Trust Chief Executive Officer, Lument



MIKE LARSEN

President, Lument Finance Trust Chief Operating Officer, Lument



JAMES BRIGGS

CFO, Lument Finance Trust Chief Accounting Officer, Lument



VIC CLARK Head of Conventional Multifamily Production, Lument



**BARRY FULLER** Head of Loan Servicing and Asset Management, Lument



**PHIL GIBSON** Chief Credit Officer, Real Estate Investment Strategies, Lument



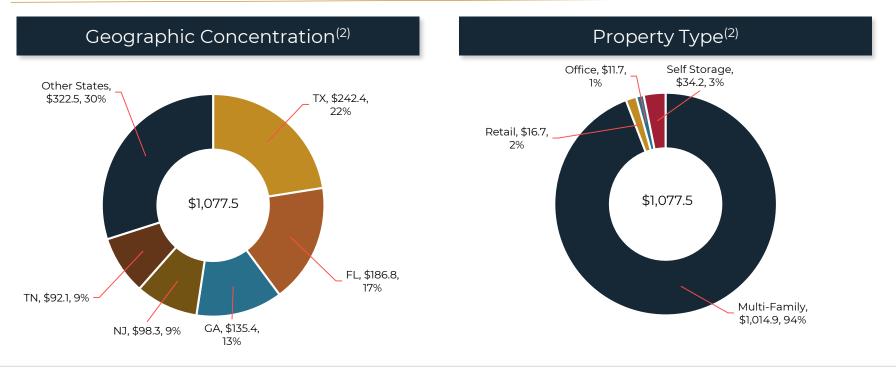
JAMES HENSON General Counsel, Lument

# Lument Finance Trust: Target Investments

Loan Size	\$5 million to \$50+ million
Collateral	Primarily first lien real estate debt on stabilized or transitional assets
Property Type	Multifamily, retail, office, industrial, and self storage
Geographies	Within the United States
Loan to Value	Typically up to 80% LTC / up to 75% of stabilized value
Rate	SOFR/LIBOR + 3.00% and higher
Term	3 to 5 years
Amortization	Typically interest only
Recourse	Typically non-recourse except for standard carve-outs

# Lument Finance Trust: Investment Portfolio

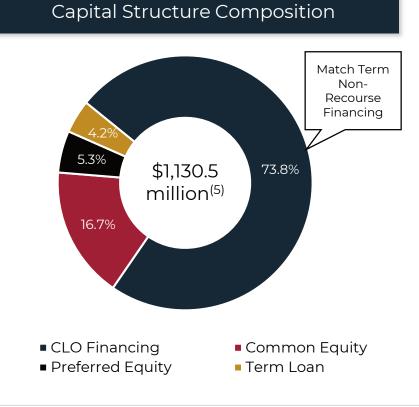
- At March 31, 2022, the Company owned a portfolio of floating-rate CRE loans with a carrying value of \$1.1 billion. 94%<sup>(1)</sup> of the portfolio was invested in loans backed by multifamily assets
- The Company anticipates that the majority of loan activity will continue to be related to multifamily assets. The Company does not own any hospitality assets and has limited exposure to retail, office, and self-storage assets (less than 10% of portfolio)
- During the "COVID era," the Company has not granted a single forbearance nor has it experienced a single monetary loan default





# Lument Finance Trust: Capital Structure Overview

- The Company does not currently utilize repurchase or warehouse facility financing and therefore is not subject to margin calls on any of its assets from repo or warehouse lenders
- Primary sources of financing include a match-term non-MTM CRE CLO (LMNT 2021-FL1), preferred stock and a corporate term loan



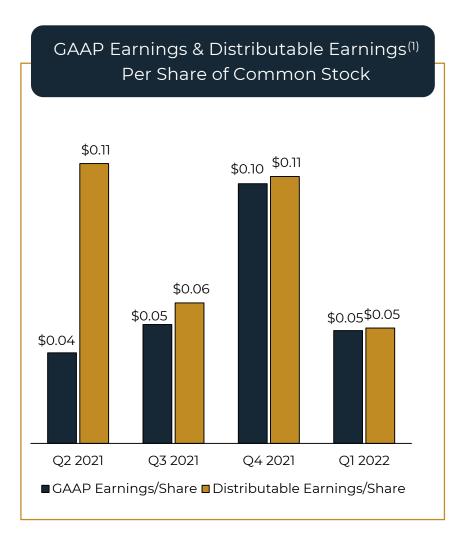
(\$ in millions)			
Collateralized Loan Obligations	Rate	Advance Rate	<u>Amount</u>
LMNT 2021-FL1 <sup>(1)</sup>	L + 1.43%	83.4%	\$833.8
Credit Facilities			
Term Loan <sup>(2)</sup>	7.25%		\$47.8
Total Debt			\$881.5
<u>Equity</u>			
Preferred Equity <sup>(3)</sup>	7.875%		\$60.0
Book Value of Common Equity <sup>(4)</sup>			\$189.0
Total Capitalization <sup>(5)</sup>			\$1 130 5

**Capital Structure Detail** 

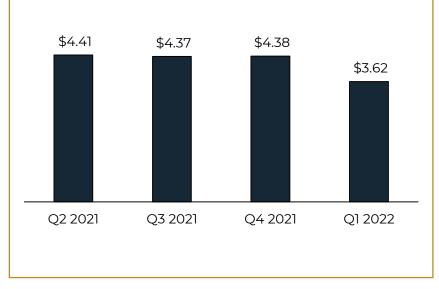
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Note: (1) CLO financing shown at par value. GAAP carrying value of \$827.4 million includes \$6.3 million of unamortized debt issuance costs for LMNT 2021-FL1.
 (2) Term Ioan shown at par value. GAAP carrying value of \$46.8 million includes \$1.0 million of unamortized debt issuance costs.
 (3) Preferred equity shown at \$60 million liquidation preference.
 (4) Noncontrolling interest was \$99,500 as of 3/31/2022 and is excluded from common equity above.
 (5) LFT total capitalization is a non-GAAP measure which excludes certain Balance Sheet items; Please see Appendix for reconciliation to GAAP.

# **EPS and Book Value Trending**



Book Value Per Share of Common Stock<sup>(2)</sup>



### Conclusion

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### FINANCE TRUST

Key Investment Highlights

#### Strong Sponsorship/Ownership

- Access to extensive loan origination platform through affiliation with Lument, a premier national mortgage originator and asset manager
- Experienced management team with average of 27 years of industry experience across multiple economic cycles
- Affiliation with ORIX Corporation USA, an established international financial firm

#### Attractive Investment Profile

- Emphasis on middle market multifamily investments which are well positioned for the current environment
- Strong credit and asset management capabilities with zero delinquencies or monetary defaults during the COVID era
- Attractive financing sources via non-recourse, non mark-to-market CRE CLOs

# Appendix

Q1 2022 Financial Updates



# Q1 2022 Updates

Financial Results	<ul> <li>Q1 2022 GAAP net income attributable to common stockholders of \$1.8 million, or \$0.05 per share of common stock. Q1 2022 Distributable Earnings<sup>(1)</sup> of \$1.7 million, or \$0.05 per share of common stock.</li> <li>Q1 2022 Book Value Per Share of Common Stock of \$3.62<sup>(2)</sup></li> </ul>
Highlights	<ul> <li>During Q1 2022, the Company acquired \$185.0 million of new loans:</li> <li>\$119.2 million of new loans at a weighted average interest rate of LIBOR + 3.26% and a weighted average LIBOR floor of 0.11%</li> <li>\$65.8 million of new loans at a weighted average interest rate of SOFR + 3.65% and a weighted average SOFR floor of 0.06%</li> <li>100%<sup>(3)</sup> of the new acquisitions were loans backed by multifamily assets. The Company experienced \$109.4 million of loan payoffs during the quarter</li> <li>On February 22, 2022, the Company closed a transferable common stock rights offering. The Company issued and sold 27,277,269 shares of common stock for gross proceeds of approximately \$83.5 million</li> <li>On March 15, 2022, the Company announced the declaration of a cash dividend of \$0.06 per share of common stock and \$0.49219 per share of 7.875% Cumulative Redeemable Series A Preferred Stock with respect to the first quarter of 2022</li> </ul>
Investment Portfolio Overview	<ul> <li>As of March 31, 2022, 99.9%<sup>(3)</sup> of LFT's investment portfolio consisted of floating-rate CRE loans. 94.2%<sup>(3)</sup> of the portfolio was multifamily. The \$1.1 billion CRE loan portfolio had a weighted average remaining term of 25 months<sup>(4)</sup>, a weighted average interest rate of LIBOR/SOFR + 3.36% and a weighted average LIBOR/SOFR floor of 0.27%</li> </ul>
Capitalization	<ul> <li>The floating-rate CRE loan portfolio is financed with \$833.8 million of investment grade notes issued through LMNT 2021-FL1, a CRE CLO</li> </ul>



Note: (1) We believe that Distributable Earnings provides meaningful information to consider in addition to our net income (loss) and cash flows from operating activities determined in accordance with GAAP. Distributable Earnings mirrors how we calculated Core Earnings in the past. Please see Appendix for reconciliation to GAAP.
 (2) See Appendix for definition of Book Value Per Share of Common Stock.
 (3) Based on carrying value.
 (4) If all extensions are exercised by the borrowers, the CRE Ioan portfolio will have a weighted average remaining term of 47 months.

# Q1 2022 Income Statement Summary

Summary Income Statement (thousands)	Three Months Ended March 31, 2022	GAAP Net I Earnings Re (thousands)
Net interest income	\$5,087	Net Income stockholder
Total other income (loss)	215	Stockholder
Operating expenses	(2,295)	Adjustment
Benefit (provision) from income taxes	(52)	Unrealized rights
Preferred dividends	(1,185)	Recognized
Net income attributable to common stockholders	\$1,770	related to re Adjustment
		Distributab
		Weighted a during the
Weighted average shares outstanding during the period, basic and diluted	36,464,952	Distributab common st
Net income attributable to common stockholders per share	\$0.05	Dividend pe

GAAP Net Income to Distributable Earnings Reconciliation (thousands)	Three Months Ended March 31, 2022
Net Income attributable to common stockholders	\$1,770
Adjustments:	
Unrealized gains on mortgage servicing rights	(147)
Recognized compensation expense related to restricted stock	5
Adjustment for income taxes	52
Distributable Earnings <sup>(1)</sup>	\$1,679
Weighted average shares outstanding during the period, basic and diluted	36,464,952
Distributable Earnings per share of common stock	\$0.05
Dividend per share of common stock	\$0.06

Note: (1) See Appendix for definition of Distributable Earnings and reconciliation to GAAP.



# Q1 2022 Balance Sheet Summary

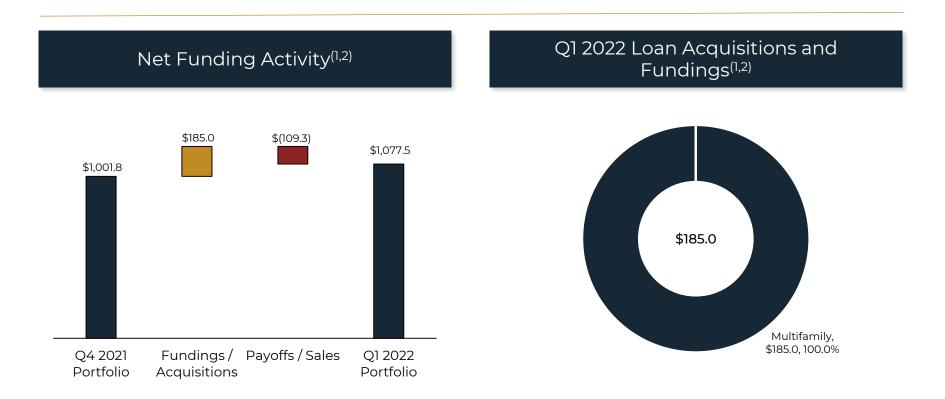
Balance Sheet (thousands)	March 31, 2022 <sup>(1)</sup>
Commercial mortgage loans held-for-investment	\$1,077,516
Cash and cash equivalents	45,847
Restricted cash <sup>(2)</sup>	1,343
Accrued interest receivable	2,718
Other assets <sup>(3)</sup>	2,434
Total assets	\$1,129,858
Collateralized loan obligations <sup>(4)</sup>	\$827,406
Credit facility <sup>(4)</sup>	46,783
Other liabilities	6,588
Total liabilities	\$880,777
Total equity	\$249,081
Total liabilities / total equity	3.54x
Book Value Per Share of Common Stock <sup>(5)</sup>	\$3.62



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# Q1 2022 Balance Sheet Summary

- The CRE loan portfolio increased by \$75.3 million in Q1 2022
- We acquired \$185.0 million of loans at par from an affiliate of the Manager and we experienced \$109.7 million of loan payoffs



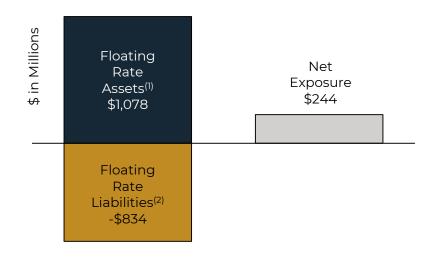


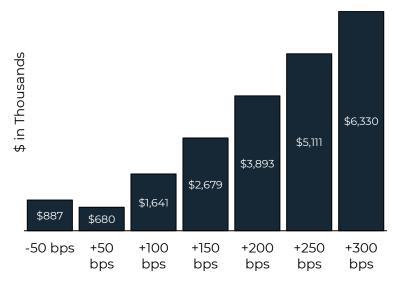
#### Net Interest Income Sensitivity to Shifts in One-Month LIBOR and Term SOFR

- 100% of loan portfolio is floating-rate
- 93.9% of portfolio is indexed to one-month LIBOR and 6.1% of portfolio is indexed to 30-day term SOFR

#### Floating-Rate Exposure

Annual Net Interest Income Sensitivity to Shifts in One-Month LIBOR<sup>(3,4)</sup>& Term SOFR





Change in LIBOR / SOFR



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Comprised of the Company's portfolio of floating-rate CRE loans: 93.9% indexed to one-month LIBOR and 6.1% indexed to 30-day term SOFR.
 Comprised of outstanding securitization notes in the CRE CLO, which is indexed to one-month LIBOR.
 Assumes starting one-month LIBOR rate of 0.4520% and 30-day term SOFR of 0.3024%.
 Assumes thifts beyond -50bps to LIBOR/SOFR will not have further impacts on P&L.

# 3/31/2022 CRE Loan Portfolio Details

#	Loan Name	Closing Date	Maturity Date	Property Type	City	State	Current Balance	Note Spread	Initial Term (months)	As-Is LTV at Origination <sup>(1)</sup>
1	Loan 1	12/16/2021	1/3/2025	Multi-Family	Daytona	FL	51,375,000	3.05%	37	71.70%
2	Loan 2	11/22/2019	8/6/2022	Multi-Family	Virginia Beach	VA	36,781,588	3.15%	32	77.10%
3	Loan 3	6/28/2021	7/6/2024	Multi-Family	Barrington	NJ	34,690,000	3.05%	36	78.13%
4	Loan 4	11/2/2021	11/6/2023	Multi-Family	Warner Robbins	GA	33,500,000	3.00%	24	51.40%
5	Loan 5	6/8/2021	7/5/2024	Multi-Family	Chattanooga	TN	33,360,000	3.65%	37	79.76%
6	Loan 6	6/8/2021	7/5/2024	Multi-Family	Miami	FL	30,576,666	3.20%	37	74.26%
7	Loan 7	6/30/2021	7/5/2024	Multi-Family	Porter	TX	28,650,000	3.25%	36	71.63%
8	Loan 8	5/20/2021	6/6/2024	Multi-Family	Marietta	GA	27,803,800	3.10%	37	77.02%
9	Loan 9	4/22/2021	5/6/2022	Multi-Family	Los Angeles	CA	27,750,000	3.25%	12	55.00%
10	Loan 10	6/7/2021	7/5/2024	Multi-Family	San Antonio	TX	26,400,000	3.40%	37	80.00%
11	Loan 11	8/26/2021	8/5/2024	Multi-Family	Clarkston	GA	24,832,000	3.50%	35	79.00%
12	Loan 12	11/15/2021	12/6/2024	Multi-Family	El Paso	TX	24,330,000	3.10%	37	75.96%
13	Loan 13	10/18/2021	11/6/2023	Multi-Family	Cherry Hill	NJ	23,348,000	3.00%	24	72.40%
14	Loan 14	8/26/2021	9/5/2024	Multi-Family	Union City	GA	21,957,240	3.35%	36	70.40%
15	Loan 15	11/16/2021	12/5/2024	Multi-Family	Dallas	TX	20,960,000	3.20%	37	73.54%
16	Loan 16	8/31/2021	9/6/2024	Multi-Family	Houston	TX	20,700,000	3.30%	36	74.20%
17	Loan 17	10/29/2021	11/5/2024	Multi-Family	Knoxville	TN	20,500,000	3.75%	36	69.97%
18	Loan 18	6/30/2021	7/5/2024	Multi-Family	Jacksonville	FL	20,188,700	3.50%	36	77.10%
19	Loan 19	10/13/2017	11/20/2023	Self Storage	Seattle	WA	19,648,818	3.60%	74	46.50%
20	Loan 20	11/5/2021	11/5/2024	Multi-Family	Orlando	FL	19,200,000	3.00%	36	78.05%
21	Loan 21	2/11/2022	3/5/2025	Multi-Family	Tampa	FL	18,599,480	3.60%	37	77.99%
22	Loan 22	11/23/2021	12/5/2024	Multi-Family	Orange	NJ	18,400,000	3.20%	36	78.00%
23	Loan 23	10/12/2021	11/5/2023	Multi-Family	Atlanta	GA	17,500,000	3.15%	25	42.90%
24	Loan 24	7/8/2021	8/5/2023	Multi-Family	Knoxville	TN	17,000,000	3.95%	25	69.67%
25	Loan 25	12/28/2018	7/6/2022	Retail	Austin	TX	16,672,623	4.10%	42	60.50%
26	Loan 26	9/30/2021	10/5/2024	Multi-Family	Hanahan	SC	16,663,000	3.15%	36	76.44%
27	Loan 27	2/1/2022	2/5/2025	Multi-Family	San Antonio	TX	15,400,000	3.45%	36	79.79%
28	Loan 28	4/12/2021	5/5/2024	Multi-Family	Cedar Park	TX	15,000,000	3.75%	37	66.70%
29	Loan 29	2/22/2022	3/5/2025	Multi-Family	Philadelphia	PA	15,000,000	3.80%	36	80.00%
30	Loan 30	12/2/2021	12/6/2023	Multi-Family	Colorado Springs	CO	14,857,637	3.00%	24	72.48%
31	Loan 31	10/11/2019	10/11/2022	Self Storage	Pompano Beach	FL	14,500,000	3.75%	36	75.00%
32	Loan 32	12/1/2021	12/5/2024	Multi-Family	Horn Lake	MS	14,080,000	3.30%	36	75.70%
33	Loan 33	11/3/2021	11/6/2023	Multi-Family	Louisville	KY	13,720,000	3.35%	24	75.38%
34	Loan 34	10/14/2021	11/5/2022	Multi-Family	Bridgeton	NJ	13,440,000	3.25%	12	70.00%
35	Loan 35	5/28/2021	6/6/2023	Multi-Family	Houston	TX	13,332,734	3.35%	24	73.76%
36	Loan 36	5/12/2021	6/5/2024	Multi-Family	Fort Worth	TX	13,026,000	3.35%	37	74.86%

#### Continued on the following page



Note: (1) LTV as of the date the loan was originated by an affiliate. LTV has not been updated for any subsequent draws or loan modifications and is not reflective of any changes in value which may have occurred subsequent to the origination date.

# 3/31/2022 CRE Loan Portfolio Details

#	Loan Name	Closing Date	Maturity Date	Property Type	City	State	Current Balance	Note Spread	Initial Term (months)	As-Is LTV at Origination <sup>(1)</sup>
37	Loan 37	8/16/2021	9/6/2024	Multi-Family	Columbus	ОН	12,750,000	3.65%	37	75.00%
38	Loan 38	3/12/2021	4/5/2024	Multi-Family	Mesa	AZ	12,375,000	3.55%	37	75.00%
39	Loan 39	10/1/2021	10/4/2024	Multi-Family	East Nashville	TN	12,100,000	3.35%	36	79.08%
40	Loan 40	7/23/2018	8/6/2022	Office	Chicago	IL	11,748,199	3.75%	49	72.74%
41	Loan 41	10/28/2021	11/6/2024	Multi-Family	Tampa	FL	11,202,535	2.95%	36	75.70%
42	Loan 42	9/30/2021	10/6/2023	Multi-Family	Clearfield	UT	10,795,000	3.15%	24	67.98%
43	Loan 43	4/23/2021	5/6/2024	Multi-Family	Tualatin	OR	10,497,000	3.20%	36	73.90%
44	Loan 44	12/29/2021	1/3/2025	Multi-Family	Phoenix	AZ	10,239,800	3.65%	36	75.90%
45	Loan 45	12/2/2021	12/6/2024	Multi-Family	Tomball	TX	9,975,000	3.40%	36	68.50%
46	Loan 46	11/23/2021	12/5/2024	Multi-Family	Atlanta	GA	9,856,000	3.35%	36	79.50%
47	Loan 47	3/26/2021	4/6/2022	Multi-Family	Alhambra	CA	9,623,000	3.25%	12	49.01%
48	Loan 48	1/14/2022	2/5/2025	Multi-Family	Houston	TX	9,609,250	3.60%	37	78.76%
49	Loan 49	10/21/2021	11/5/2024	Multi-Family	Madison	TN	9,100,000	3.20%	37	68.42%
50	Loan 50	11/30/2021	12/5/2024	Multi-Family	Lindenwood	NJ	8,400,000	3.55%	36	76.40%
51	Loan 51	5/12/2021	6/5/2024	Multi-Family	Lakeland	FL	8,220,000	3.35%	37	76.80%
52	Loan 52	4/7/2021	5/6/2024	Multi-Family	Phoenix	AZ	7,963,794	3.60%	37	69.46%
53	Loan 53	10/29/2021	11/5/2024	Multi-Family	Riverside	MO	7,934,000	3.40%	36	76.60%
54	Loan 54	3/12/2018	4/6/2022	Multi-Family	Waco	ТХ	7,912,000	4.75%	49	72.90%
55	Loan 55	11/16/2021	12/6/2023	Multi-Family	Cape Coral	FL	7,680,000	3.25%	25	79.18%
56	Loan 56	10/27/2021	11/5/2024	Multi-Family	Ambler	PA	7,624,400	3.30%	36	79.92%
57	Loan 57	3/19/2021	4/6/2024	Multi-Family	Glendora	CA	7,513,000	3.60%	37	72.20%
58	Loan 58	9/28/2021	10/4/2024	Multi-Family	Chicago	IL	7,286,000	3.65%	36	75.90%
59	Loan 59	2/18/2022	3/5/2025	Multi-Family	Drexel Hills	PA	7,200,000	3.95%	37	78.09%
60	Loan 60	12/30/2021	1/25/2023	Multi-Family	New Haven	CT	7,000,000	3.50%	13	59.80%
61	Loan 61	3/31/2021	4/5/2024	Multi-Family	Tucson	AZ	6,893,000	3.55%	36	72.75%
62	Loan 62	7/1/2021	7/5/2024	Multi-Family	Harker Heights	ТХ	6,290,000	3.60%	36	72.30%
63	Loan 63	8/28/2019	8/6/2022	Multi-Family	Austin	ТХ	6,054,427	3.25%	35	69.90%
64	Loan 64	5/21/2021	6/6/2024	Multi-Family	Youngtown	AZ	5,994,000	3.65%	37	71.40%
65	Loan 65	10/26/2021	11/6/2023	Multi-Family	Indianapolis	IN	5,812,000	3.85%	24	77.08%
66	Loan 66	6/10/2019	7/6/2022	Multi-Family	San Antonio	ТХ	5,295,605	2.90%	37	62.92%
67	Loan 67	4/30/2021	5/5/2024	Multi-Family	Daytona Beach	FL	5,285,500	3.65%	36	77.40%
68	Loan 68	7/14/2021	8/6/2024	Multi-Family	Birmingham	AL	5,248,000	3.70%	37	71.69%
69	Loan 69	11/19/2021	12/5/2024	Multi-Family	Huntsville	AL	5,040,000	3.75%	37	78.75%
70	Loan 70	11/30/2018	11/30/2022	Multi-Family	Anderson	SC	4,446,000	3.25%	48	53.70%
71	Loan 71	12/28/2021	1/3/2025	Multi-Family	Houston	ТХ	2,800,000	3.15%	36	71.20%
	Total / Average						1,077,505,797	3.36%	34	72.02%

LUMENT

Note: (1) LTV as of the date the loan was originated by an affiliate. LTV has not been updated for any subsequent draws or loan modifications and is not reflective of any changes in value which may have occurred subsequent to the origination date.

### **Consolidated Balance Sheets**

		arch 31, 2022 <sup>(1)</sup> (unaudited)	December 31, 2021 <sup>(1)</sup>		
ASSETS		(unaudried)			
Cash and cash equivalents	\$	45,846,521	\$	14,749,046	
Restricted cash		1,342,733		3,530,006	
Commercial mortgage loans held-for-investment, at amortized cost		1,077,516,319		1,001,825,294	
Mortgage servicing rights, at fair value		699,379		551,997	
Accrued interest receivable		2,718,488		3,977,752	
Investment related receivable		_		22,400,000	
Other assets		1,734,336		1,889,258	
Total assets	\$	1,129,857,776	\$	1,048,923,353	
	_		_		
LIABILITIES AND EQUITY					
LIABILITIES:					
Collateralized loan obligations, net		827,405,880		826,782,543	
Secured term loan, net		46,783,300		46,845,502	
Accrued interest payable		817,051		704,055	
Dividends payable		4,134,717		3,242,809	
Fees and expenses payable to Manager		1,324,000		1,825,142	
Other accounts payable and accrued expenses		311,985		147,802	
Total liabilities		880,776,933		879,547,853	
COMMITMENTS AND CONTINGENCIES (NOTES 10 & 11)					
EQUITY:					
Preferred Stock: par value \$0.01 per share; 50,000,000 shares authorized; 7.875% Series A Cumulative Redeemable, \$60,000,000 aggregate liquidation preference, 2,400,000 and 2,400,000 shares issued and outstanding at March 31, 2022 and December 31, 2021, respectively		57,254,935		57,254,935	
Common Stock: par value \$0.01 per share; 450,000,000 shares authorized, 52,225,152 and 24,947,883 shares issued and outstanding, at March 31, 2022 and December 31, 2021, respectively		522,207		249,434	
Additional paid-in capital		314,629,987		233,833,749	
Cumulative distributions to stockholders		(147,767,777)		(143,449,310)	
Accumulated earnings		24,341,991		21,387,192	
Total stockholders' equity		248,981,343		169,276,000	
Noncontrolling interests	\$	99,500	\$	99,500	
Total equity	\$	249,080,843	\$	169,375,500	
Total liabilities and equity	\$	1,129,857,776	\$	1,048,923,353	

(1) Our consolidated balance sheets include assets and liabilities of consolidated variable interest entities ("VIEs") as the Company was the primary beneficiary of these VIEs. As of March 31, 2022 and December 31, 2021, assets of consolidated VIEs totaled \$1,002,685,982 and \$1,003,896,995, respectively and the liabilities of consolidated VIEs totaled \$828,126,768 and \$827,390,435 respectively. See Note 4 for further discussion.

### **Consolidated Statement of Income**

		nree Months led March 31, 2022	Three Months Ended March 31, 2021	
Revenues:				
Interest income:				
Commercial mortgage loans held-for-investment	\$	10,009,064	\$	7,470,117
Cash and cash equivalents		4,855		4,300
Interest expense:				
Collateralized loan obligations		(4,004,238)		(2,185,242)
Secured term loan		(922,643)		(771,865)
Net interest income		5,087,038		4,517,310
Other income (loss):				
Unrealized gain (loss) on mortgage servicing rights		147,382		(20,455)
Servicing income, net		67,181		124,156
Total other income (loss)		214,563		103,701
Expenses:				
Management and incentive fees		924,617		720,999
General and administrative expenses		852,732		680,314
Operating expenses reimbursable to Manager		390,710		312,454
Other operating expenses		76,190		34,753
Compensation expense		50,888		49,135
Total expenses		2,295,137		1,797,655
Net income before provision for income taxes		3,006,464		2,823,356
Benefit from (provision for) income taxes		(51,665)		(14,713)
Net income		2,954,799		2,808,643
Dividends accrued to preferred stockholders		(1,184,958)		(3,708)
Net income attributable to common stockholders	\$	1,769,841	\$	2,804,935
Earnings per share:				
Net income attributable to common stockholders (basic and diluted)	s	1,769,841	\$	2,804,935
Weighted average number of shares of common stock outstanding		36,464,952		24,943,383
Basic and diluted income per share	\$	0.05	\$	0.11
Dividends declared per share of common stock	\$	0.06	\$	0.09

# Reconciliation of GAAP to Distributable Earnings

	For the Three Months Ended			
GAAP to Distributable Earnings Reconciliation	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Reconciliation of GAAP to non-GAAP Information				
Net income attributable to common stockholders	\$1,769,841	\$2,478,911	\$1,176,301	\$954,575
Adjustments for non-Distributable earnings				
Unrealized loss on mortgage servicing rights	(147,382)	56,106	59,776	220,435
Purchase premium payoffs	-	-	150,990	-
Loss on extinguishment of debt	-	-	-	1,663,926
Subtotal	(147,382)	56,106	210,766	1,884,361
Other Adjustments				
Recognized compensation expense related to restricted common stock	4,638	4,741	4,741	3,241
Adjustment for income taxes	51,665	109,336	7,857	(54,012)
Subtotal	56,303	114,077	12,598	(50,771)
Distributable Earnings	\$1,678,762	\$2,649,094	\$1,399,665	\$2,788,165
Weighted average shares outstanding, basic and diluted	36,464,952	24,947,883	24,947,883	24,944,075
Distributable Earnings per share of common stock, basic and diluted	\$0.05	\$0.11	\$0.06	\$0.11

# Detailed Walk of Capitalization as of 3/31/2022

(in 000's)	3/31/2022	
Total GAAP liabilities and stockholders' equity	\$1,129,758	
Adjustments for Capitalization		
( - ) Accrued interest payable	(817)	
( - ) Dividends payable	(4,135)	
( - ) Fees and expenses payable to Manager	(1,324)	
( - ) Other accounts payable and accrued expenses	(312)	
(+) Other capitalized financing & issuance costs	7,311	
LFT Capitalization	\$1,130,481	

### Book Value Per Share of Common Stock as of 3/31/2022

(in 000's)	Book Value per Share of Common Stock	
Total stockholders' equity	\$248,981	
( - ) Preferred equity	(60,000) <sup>(1)</sup>	
Common equity	188,981	
Shares outstanding	52,225,152	
Book Value Per Share of Common Stock	\$3.62	



# **Key Definitions**

"<u>Book Value Per Share of Common Stock</u>" is calculated as: a) total stockholders' equity computed in accordance with GAAP less the value of the issued and outstanding preferred stock at its stated liquidation preference of \$25.00 per share, divided by b) the weight ed average number of shares of common stock issued and outstanding during the period, basic and diluted.

"<u>Distributable Earnings</u>" is a non-GAAP measure, which we define as GAAP net income (loss) attributable to holders' of common stock, or, without duplication, owners of the Company's subsidiaries, computed in accordance with GAAP, including realized losses not ot herwise included in GAAP net income (loss) and excluding (i) non-cash equity compensation, (ii) depreciation and amortization, (iii) any unrealized gains or losses or other similar non-cash items that are included in net income for that applicable reporting period, regardless of whether such items are included in other comprehensive income (loss) or net income (loss), and (iv) one-time events pursuant to changes in GAAP and certain material non-cash income or expense items after discussions with the Company's board of directors and approved by a majority of the Company's independent directors. We also add back one-time charges such as acquisition costs and one-time gains/losses on the early extinguishment of debt and redemption of preferred stock. Distributable Earnings mirrors how we calculate Core Earnings pursuant to the terms of our management agreement between our Manager and us, or our Management Agreement, for purposes of calculating the incentive fee payable to our Manager. While Distributable Earnings excludes the impact of any unrealized provisions for credit losses, any loan losses are charged off and realized through Distributable Earnings when deemed non-recoverable. Non-recoverability is determined (i) upon the resolution of a loan (i.e. when the loan is repaid, fully or partially, or in the case of foreclosures, when the underlying asset is sold), or (ii) with respect to any amount due under any loan, when such amount is determined to be non-collectible.

We believe that Distributable Earnings provides meaningful information to consider in addition to our net income (loss) and cash flows from operating activities determined in accordance with GAAP. We believe Distributable Earnings is a useful financial metric for existing and potential future holders of our common stock as historically, over time, Distributable Earnings has been a strong indicator of our dividends per share. As a REIT, we generally must distribute annually at least 90% of our taxable income, subject to certain adjustments, and therefore we believe our dividends are one of the principal reasons stockholders may invest in our common stock. Refer to Note 16 to our consolidated financial statements for further discussion of our distribution requirements as a REIT. Furthermore, Distributable Earnings help us to evaluate our performance excluding the effects of certain transactions and GAAP adjustments that we believe are not necessarily indicative of our current loan portfolio and operations, and is a performance metric we consider when declaring our dividends.

Distributable Earnings does not represent net income (loss) or cash generated from operating activities and should not be considered as an alternative to GAAP net income (loss), or an indication of GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar performance measures, and accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.



May 2022